**Curriculum Vitae**

Personal info

Name: **Elmo Mandel**

Date of birth: 23.04.1983

N.I.E: Y5865006-C

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Alicante, 03181

Telephone: +372 5690 7143

E-post: [elmomandel@gmail.com](mailto:elmomandel@gmail.com)

Family: married, 1 child

Education Tallinn Economical school

2016 - Business management/marketing

2010-2011 Tartu University, Russian and slavic philology

2008-2009 Tartu Gymnasium

1989 – 1999 Kadrina Secondary school

SKILLS/CERTIFICATES

2016 Facebook marketing. Priit Kallas (Dreamgrow)

2016 ISO 22000:2005 Food Safety Management, internal controller/audithor.   
Approved by : Intact OÜ

EXPERIENCE

2013 - 2017 Usin-TR OÜ – marketing and sales director. (Food & gatering My job was to bring the brand closer to the people, to gain more   
 customers. I was in charge of digital and social media marketing.  
 Raised the online shop sales in 1 year 100%. I also launched and   
 helped to design a new web site and online shop. My job was to   
 bring clients through Facebook to our website. [www.usin.ee](http://www.usin.ee)

2010-2012 KV OÜ – Sales and Marketing in real-estate sector (Digital Marketing)  
 My work was to control website and social media, to launch  
 new campaigns, gain more customers. I was also working only with  
 business clients directly.  
 I am also very good at trafficing Google Analytics and administrating social media platforms. I detected the most valuable clients and I  
 engineered it until a succesful conversion.

2009-2010 USIN TR OÜ – Warehouse engineer, forklift driver

LANGUAGE SKILLS: ESTONIAN (native)

RUSSIAN: C1

ENGLISH: C1

FINNISH: A2

SPANISH : A1

COMPUTER SKILLS: MS Word, Excel, Wordpress, WooCommerce, PowerPoint

ABOUT ME: Very open and warm person, have worked on different jobs, always responsible, can find quick solutions for solving problems. I am very good at knowing people, I like to communicate with people and I can make them buy.

DRIVERS LICENCE: B-category

INTERESTS: Family, football, tattoos, art, books, nature.

05. 10 .17